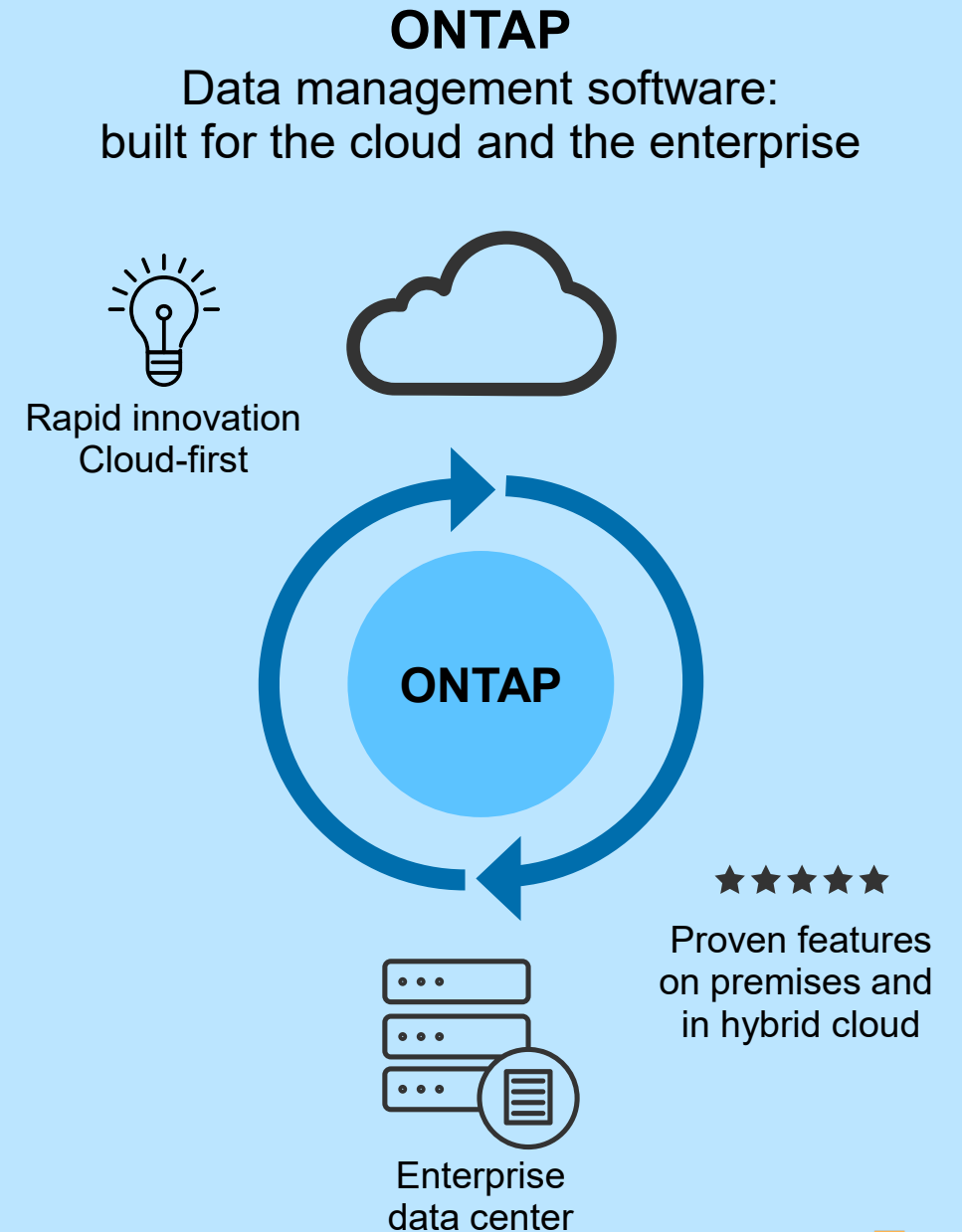


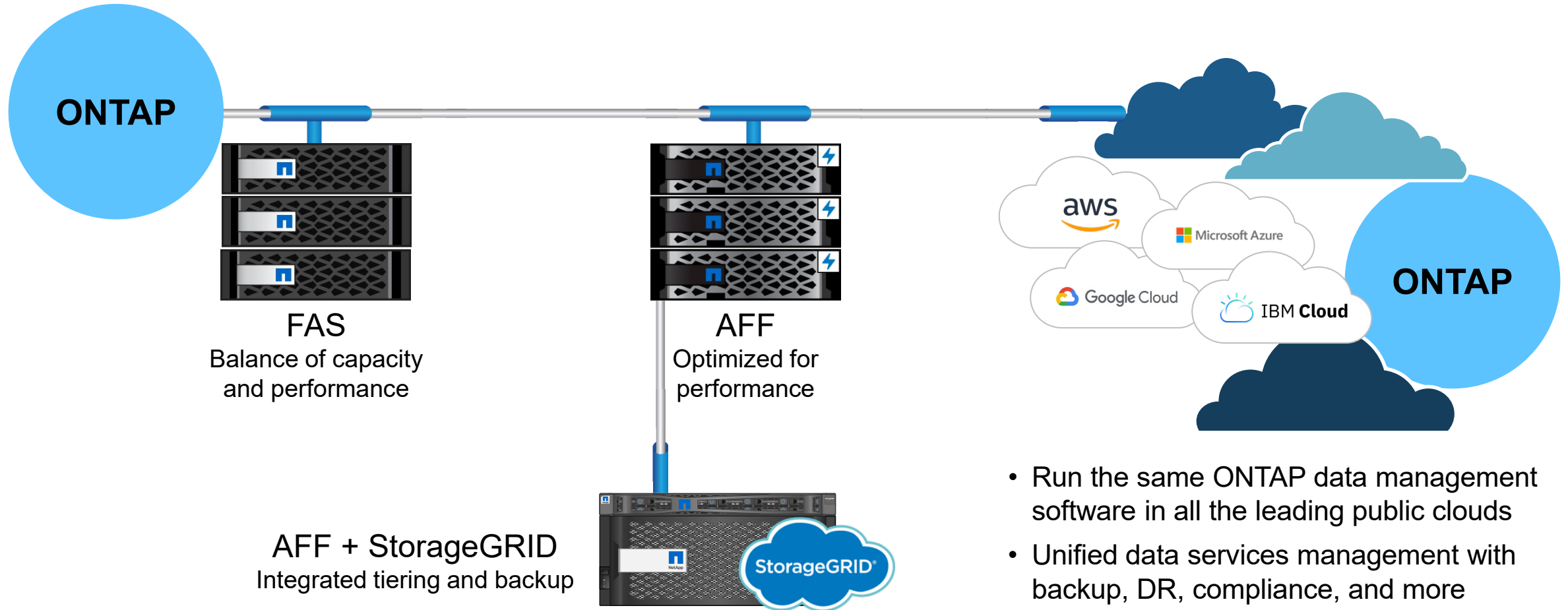
It all starts with ONTAP...

Focused **customer-led** innovation on:

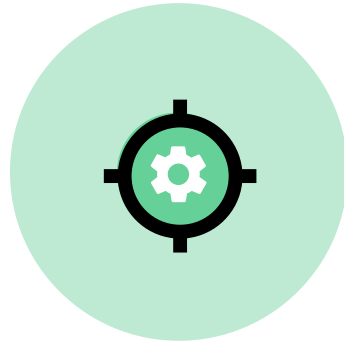
- **Simplicity** with automation, Ansible, and AIOps
- **Cost** with efficiency, platform, and media innovation plus hybrid cloud tiering
- **Scale** for modern workloads and massive unstructured data in file and object
- **Security** with zero-trust and ransomware protection
- **Manageability** with hybrid cloud-as-a-service control plane



Using the portfolio to drive more differentiation and value



Solution-focused innovation agenda



Big NAS

Leading file and object solutions across hybrid multi-cloud with integrated DR, caching, tiering, and more

Modernize infrastructure

Integration with the entire enterprise IT driven by best-in-class automation

Modern data pipelines

Enabling data scientists with powerful partnerships and full data science toolkit

Modern DevOps

Innovation with Astra and Trident for cloud native container-centric developers

Differentiated to win in the biggest solution spaces on prem AND in public cloud